

Hydro

AIR CONDITIONING SERVICES

COMPANY PROFILE

HYDRO AIR CONDITIONING SERVICES

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CONTACT US

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WELCOME

ABOUT US

Hydro Airconditioning Services (Pvt) Ltd, founded on a steadfast commitment to excellence, integrity, and innovation, stands as a premier provider of air conditioning solutions. With a relentless pursuit of customer satisfaction, unwavering integrity, and a dedication to performance excellence, we ensure that our clients receive nothing short of the best.

ABOUT THE FOUNDER



RANISHA SILVA

FOUNDER, DIRECTOR HYDRO AIRCONDITIONING SERVICES (PVT) LTD

An exceptionally sales-focused and conscientious Senior Sales, Business Development (BD), and Marketing professional with over 27 years of extensive experience in leading BD and sales teams to achieve departmental goals and support overall business objectives. Specializing in large corporate and multinational markets (CMN), I excel in driving profitable growth through the delivery of solid BD strategies while ensuring the delivery of the highest quality products and exceptional service levels to consumers.

My ability to exceed customer expectations with exceptional service has helped secure big leads and convert them into successful results. With a proven track record of driving sales, business development, and marketing initiatives, I bring a wealth of experience and expertise to Hydro Airconditioning Services (Pvt) Ltd. My dedication to exceeding targets, fostering strategic relationships, and delivering exceptional service aligns perfectly with the company's vision and goals. As the Founder, I am committed to leading our team to unparalleled success in the HVAC industry. By leveraging these strengths, he ensures that the company not only meets but exceeds customer expectations while remaining competitive in the dynamic HVAC market.



OUR MISSION, VISION & CORE VALUES



MISSION

At Hydro Airconditioning Services, our mission is to deliver superior air conditioning solutions that enhance comfort, efficiency, and productivity while minimizing environmental impact. We strive to exceed customer expectations through innovative technologies, exceptional service, and a dedication to excellence in every aspect of our operations.



VISION

Our vision is to be the preferred choice for air conditioning services, known for our reliability, expertise, and commitment to sustainability. We aim to continuously innovate and expand our offerings to meet the evolving needs of our clients while maintaining our position as industry leaders.



CORE VALUES

Excellence

We are dedicated to delivering the highest quality products and services, exceeding industry standards and customer expectations.

Integrity

We conduct our business with honesty, transparency, and fairness, building trust with our clients, partners, and employees.

Innovation

We embrace innovation and technological advancements to continuously improve our offerings and provide cutting-edge solutions to our clients.

Sustainability

We are committed to environmental responsibility, promoting energy-efficient solutions and minimizing our carbon footprint.

Customer Focus

Our customers are at the heart of everything we do. We strive to understand their needs and deliver personalized solutions that add value and exceed their expectations.

OUR JOURNEY SO FAR

HYDRO AC Services (Pvt) Ltd embarked on its journey over a decade ago as a dedicated service agent for Singer Sri Lanka PLC, specializing in servicing and maintaining air conditioning units. With a strong focus on customer satisfaction and a commitment to excellence, we quickly established ourselves as a trusted partner in the HVAC industry.

Becoming an Authorized Service Agent for two leading brands sri lanka

We, as Hydro, are proud to be the authorized franchise service and installation agent for two renowned AC brands in Sri Lanka, sharing a vision of delivering superior service and support to customers across the region. Leveraging our technical expertise and dedication to quality, we earned the distinction of being a fully Authorized Service agent for Singer, catering to their corporate requirements with precision and efficiency.

Expansion into Multi-Brand AC Unit Sales and Installation

As our reputation for excellence grew, so did the demand for our services. Recognizing the opportunity to further serve our customers, we diversified our offerings to include multi-brand AC unit sales and installation. Drawing upon our extensive experience and industry knowledge, we began offering a wide range of air conditioning solutions tailored to meet the diverse needs of our clients.

Competitive Pricing and Value Proposition

Despite our expansion, we remained committed to our core values of quality, integrity, and customer satisfaction. By streamlining our operations and optimizing our processes, we were able to offer multi-brand AC units at a very competitive price point without compromising on quality or service.



OUR SERVICES

Hydro Airconditioning Services offers a comprehensive range of services including

INSTALLATION

Our team of experienced technicians ensures seamless installation of air conditioning systems, tailored to the specific requirements of each client.

MAINTENANCE

We provide regular maintenance services to keep air conditioning systems operating at peak efficiency, prolonging their lifespan and minimizing the risk of breakdowns.

REPAIR

In the event of a malfunction or breakdown, our skilled technicians are available to diagnose and repair air conditioning systems promptly, minimizing downtime and disruption.

CONSULTATION

Our experts offer professional consultation services to help clients select the most suitable air conditioning solutions for their needs, considering factors such as budget, energy efficiency, and space requirements.

DISCOVER OUR DIVERSE RANGE OF AC BRANDS

AUCMA



Hisense



SINGER

CHANNELING ORDERS

All orders can be conveniently channeled through our Technical Manager, Mr. Rohan Ranasinghe. With his expertise and oversight, you can rest assured that every task will be coordinated and completed according to your company's requirements



OUR TEAM

You can trust our team to be skilled, energetic, confident, and personable individuals dedicated to providing value to your organization. We take pride in our work and are committed to delivering results that surpass your expectations

TECHNICAL TEAM DEPLOYMENT

Upon signing the agreement, we will provide you with a detailed list of our technical team members who will be deployed to your sites. Each member is carefully selected and trained to ensure optimal performance and customer satisfaction

CLIENTELE

Hydro Airconditioning Services serves a diverse clientele including residential homeowners, commercial establishments, industrial facilities, educational institutions, healthcare facilities, and more. Our flexible approach allows us to tailor our solutions to meet the unique needs of each client, regardless of the size or complexity of the project.

WHY CHOOSE US?

You can trust our team to be skilled, energetic, confident, and personable individuals dedicated to providing value to your organization. We take pride in our work and are committed to delivering results that surpass your expectations

Expertise

With years of experience in the industry, our team has the knowledge and expertise to deliver exceptional results, no matter the challenge.

Innovation

We stay at the forefront of technological advancements and industry trends, offering innovative solutions that deliver superior performance and efficiency.

Reliability

We understand the importance of reliability in the HVAC industry and are committed to delivering on our promises, meeting deadlines, and exceeding expectations.

Sustainability

As champions of sustainability, we prioritize energy-efficient solutions that reduce environmental impact and help clients save on energy costs in the long run.

Customer Satisfaction

Our commitment to customer satisfaction is unwavering. We go above and beyond to ensure that our clients are fully satisfied with our products and services.

DOCUMENTS PROVIDED

Alongside our deliveries, we furnish the following documents: Invoice, Dispatch Confirmation, Product Guarantee, Service Card.

CONTACT US

For all your air conditioning needs, trust Hydro Airconditioning Services (Pvt) Ltd to deliver exceptional solutions. Contact us today to learn more about our services and how we can help you achieve your air conditioning goals.